



Princeton

400 Witherspoon Street
Princeton, NJ 08540

Office of Information Technology, Robert McQueen, CIO

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TO: Princeton Council
Robert Brushci
Kathryn Monzo

FROM: Robert McQueen, CIO 

DATE: November 7, 2013

SUBJ: Backup Solution

Currently our off-site backup is done through our contract with CMIT Solutions, which is expiring on 12/31/13. I would like to recommend bringing this function in-house, and enter into a shared services agreement with Franklin Township. Princeton would purchase 2 Barracuda Backup Server 990 devices; one to be located at Witherspoon Hall and the other to be located in the municipal building in Franklin Township. Offsite backups are critical to maintain the integrity of our data. By bringing this task in house, we can achieve a savings within a few of years.

We can purchase these backup devices under State Contract # 77560 through SHI for \$119,557.58. Currently we spend \$42,368.000 per year for offsite backup. With purchasing the Barracuda backup solution the yearly cost would be \$18,000.00 for the warranty and support. This warranty includes next day replacement if the device fails. This is an annual savings of approximately \$24,500.

I will be happy to answer any questions you may have.

**RESOLUTION AUTHORIZING USE OF NEW JERSEY STATE CONTRACT
BY PRINCETON**

WHEREAS, Princeton wishes to enter into an agreement for two Barracuda Backup Server 990 through the New Jersey State Contract (77560) and;

WHEREAS, SHI 290 Davidson Avenue Somerset, New Jersey 08873 has been awarded the State Contract 77560 for these Barracuda Backup Server 990 and;

WHEREAS, the Barracuda Backup Server 990 will cost \$119,557.58 (for two devices) and the appropriate monies are provided in the Information Technology Capital Fund Budget and;

NOW, THEREFORE, BE IT RESOLVED by the Mayor and Council of Princeton, New Jersey authorizing the Administrator to purchase the above Barracuda Backup Server 990 under New Jersey State Contract from SHI.

I, Linda S. McDermott, Clerk of Princeton, County of Mercer, State of New Jersey, do hereby certify that the foregoing is a true copy of a resolution adopted by the Mayor and Council of Princeton at its meeting held November 12, 2013.

Linda S. McDermott, Clerk

From:  John Minnella <John_Minnella@SHI.com> 11/6/2013 5:21:46 PM 
Subject: SHI Quote 7282514, Barracuda 990
To:  John Minnella <John_Minnella@SHI.com>

[View in Browser](#)

Attachments:  SHI Quote-7282514.pdf / Uploaded File (64K)



Pricing Proposal
Quotation #: 7282514
Created On: 11/6/2013
Valid Until: 11/29/2013

TOWNSHIP OF PRINCETON

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Inside Account Manager

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Barracuda Backup Server 990 - Recovery appliance - with 1 year Energize Updates Subscription and Instant Replacement - 10Mb LAN, 100Mb LAN, Gigabit LAN - 3U - rack-mountable Barracuda Networks - Part#: BBS990A11 Note: Maintenance Term is for 12 Months	2	\$59,778.79	\$119,557.58
Total			\$119,557.58

Additional Comments

NJ State Software Contract # 77560

*Thank you for the opportunity to quote. SHI is a leading reseller of software, hardware, and peripherals. SHI is a 100% Asian-Owned Minority Company.
SHI has been working with State and Local Governments for over 15 years. We have a Software Licensing Specialist for every major manufacturer and a hardware and service department to assist with any configuration.
Please keep SHI in mind for you future software and hardware needs.*

For Immediate Assistance with quote requests, order inquiries or service, please contact your Inside Sales Team at 1-888-591-3400 or by email: NJGOV@shi.com

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.